

Analysis of key aspects of the PSFC Financial Statement for the 4 week period ending 10/10/2021 & the 36-Week period ending: 10/10/2021

page 1 of 2

After these two analysis pages please find 21 additional pages. The first 3 additional pages are the income statement for the 4-week period juxtaposed with the income statement for the 36 weeks. Then come the 6 pages that compare the 36 pandemic weeks this year with the 36 pre-pandemic weeks in 2019. The second set of 6 pages compare 36 weeks this year with the 32 weeks this year. The third set of 6 pages compares 36 weeks this year with the 36 weeks last year that were only partially during the pandemic.

A) Key change since the last report:

Given that during weeks 33 to 36 we claimed what could very well be our final claim for 2021 Employee Retention Credits (ERCs) it was a good time to recognize these claims in these statements. The 2020 ERCs have been included all along as money owed to us and were included in our income for the previous fiscal year.

B) The ERCs are detailed on footnotes on the additional 21 pages

C) Analysis of the main problem, the insufficient sales volume:

The weekly expenses in the last 4 weeks averaged \$192,000 but the weekly expenses in the year before the pandemic averaged higher at \$214,000. Now that we have gone most of the way of laying off our temporary pandemic support staff our operating expenses no longer qualify as being one of the two big reasons we are still losing money since in fact they are now lower than pre-pandemic. **Now there is only one big reason for our financial problem: lack of sales volume.** And lack of sales volume is caused almost 100% by having several thousand fewer members than we had before the pandemic. The 4% increase in the mark-up should be in place until we can increase shopping volume enough to stop losing cash. We are trying to pay expenses of \$192,000 per week with the gross margin dollars per week that our sales volume produces--only \$153,000. The last 4 weeks are detailed in the right-hand column of pages 1 of 21, 2 of 21 and 3 of 21. This clearly is not sustainable no matter how much COVID relief money we expect

D) Given our model of serving as many members/owners as possible at low prices, the prime remedies to insufficient sales volume should be:

- 1) admit new members at a rapid rate
- 2) increase the number of checkout counters
- 3) increase the number of weekly shopping hours
- 4) increase the maximum number of shoppers allowed in to shop

E) Gross Margin problem explained: For the second 4-week period in a row our gross margin is dismal. We have discovered why. Our purchases are always reduced by the dollar amount of credits we receive from our suppliers. Our biggest supplier is months behind in paying us our credits. We are talking about tens of thousands of dollars of credits that are overdue. They are working on catching up and we hope that this is resolved by the end of November.

F) Pandemic ERA Cash Analysis

Date	Source of Cash In	Amount
February 2020	Balance sheet cash balance	\$3.9 million
April 2020 & March 2021	PPP Loans	3.1 m
02/20 to 10/21	Added Member Investments	.7 m
10/13/20 to 10/10/21	higher mark-up effect on cash	1.3 m
Feb. 1, 2020 – Oct 10, 2021	Total cash available to the Coop:	9.0 m=available cash during this period
Oct 10, 2021	Subtract cash at end date	(2.2)M
Feb. 1, 2020 – Oct 10, 2021	Used by Coop during period	\$6.8 million*
Used by Coop during period Per month & per week		Per month: \$334,000, Per week: \$77,000

Page 2 of 2 of **Analysis of key aspects of the PSFC Financial Statement**

Definitions and Calculations for understanding the following attached 32 week and 4 week financial statements:

- ¹ Gross Margin = Net Sales (money generated by members when we shop) – Cost of the Goods Sold. The Gross Margin dollars divided by Net Sales dollars yields the gross margin percentage. The gross margin dollars are used to pay the expenses of running of the Coop.
- ² The Coop marks up all items received for resale to try to generate enough money to cover the expenses of operating the Coop. As of 10/13/2020 **products are marked-up 25% for most members (temporarily up from 21%) above the delivered cost.** The exceptions: vitamins and supplements are marked-up an additional 10% above that; cheese, an additional 3%; bulk items, an additional 7%; organic produce, an additional \$1.10 per case to the delivered case cost; conventionally grown produce, an additional \$.50 per case; organic bananas, an extra \$2.50 per case in addition to the \$1.10; and conventional papayas, an extra \$1.00 in addition to the \$.50. There are other minor additions that also are part of the mark-up. **The result is an estimated overall current markup of 26.7%.**
- ³ Shrink and perfect gross margin have been part of our financial analysis since the Coop started in 1973. Perfect gross margin is reached when there is no spoilage, no theft, etc.; by the way, it is never reached. Because the Coop is usually run at about breakeven we pay attention to how far from perfect we are in order to remain financially sustainable and to be alerted to problems that have a financial impact and therefore need to be solved or improved upon. **The goal is to keep our low-price structure by solving problems instead of raising prices.** Shrink is the amount of imperfection. It is calculated by comparing the actual gross margin to the perfect gross margin. Our perfect gross margin is calculated by dividing .267 (the mark-up) by 1.267 which =21.07%. We estimate that a typical natural foods supermarket uses a markup of about 56% to yield a gross margin of about 34%. **Our estimated shrink for the 36 week period ended 10/10/2021 is 01.03%** as a percent of sales. Calculated from “perfect” gross margin of 21.07% minus gross margin from page 1 of 20.04%=1.03%. **Our estimated shrink for the most recent 4 week period is 2.51% as a percent of sales.**

Please see the attached 21 pages of financial statements

INCOME STATEMENT	36 weeks to	10/10/21 Per Cent of Sales	4 Week thru	10/10/21 of Sales
Net Sales	28,885,210	100.00%	3,302,808	100.00%
Cost of Goods Sold				
Inventory At Beginning	630,935		630,935	
Net Purchases	23,160,484		2,752,624	
Total Available for Sale	23,791,419		3,383,559	
Less: Inventory At End	693,449		62,746	
Cost of Goods Sold	23,097,970	79.96%	2,689,878	81.44%
Gross Margin	5,787,240	20.04%	612,930	18.56%
Expenses				
Expenses Except Depreciation	7,893,050	27.33%	751,756	22.76%
Depreciation	180,159	.62%	17,855	.54%
Total Expenses (Schedule)	8,073,210	27.95%	769,611	23.30%
Operating Income (Loss)	(2,285,970)	(7.91%)	(156,681)	(4.74%)
Other Income				
Membership Fees	6,625	.02%	1,000	.03%
Events & Gifts	0	.00%	0	.00%
Cash Discounts & Rebates	8,865	.03%	0	.00%
Other Discounts	0	.00%	0	.00%
Patronage Refund Income	13,294	.05%	0	.00%
Income Tax Refund	0	.00%	0	.00%
Other Income (incl SBA PPP Loan Forgiveness)	2,200,738	7.62%	2,195,824	66.48%
Total Other Income	2,229,522	7.72%	2,196,824	66.51%
Income Before Interest & Taxes	(56,448)	(.20%)	2,040,143	61.77%
Interest Expense-Loans	0	.00%	0	.00%
Interest Expense-Other	0	.00%	0	.00%
Interest Income	12,245	.04%	623	.02%
Net interest	12,245	.04%	623	.02%
Income (Loss) Before Income Taxes	(44,204)	(.15%)	2,040,766	61.79%
Provision for Taxes	TBD		TBD	
Net Income (Loss)	TBD		TBD	
Other Comprehensive Income-pension Plan Related	TBD		TBD	
Total Comprehensive Income (Loss)	TBD		TBD	

Footnote A) This line is comprised 98% of money that is owed to us by the IRS for Employee Retention Credits (ERCs) for calendar quarters 1,2, and 3 of 2021. For the entire amount owed to us see the balance sheet.

Footnote B) This bottom line loss of (44,000 dollars) would be (2,240,000 dollars) if we had not declared as income the \$2,196,000 owed to us by the IRS for the 3 calendar quarters of 2021. The (2,240,000) indicates new bottom line losses of \$155,000 in the 4 weeks ending 10/10/2021. Extrapolated out to 52 weeks this rate of loss is (\$2,000,000). Please note that the loss of cash is lower than the bottom line loss because we use no cash for depreciation expense and this year we paid the pension plan significantly less than the amount we are required to list as an expense.

SCHEDULES OF OPERATING EXPENSES

	36 weeks to	10/10/21	4 Week thru	10/10/21
		Per Cent of Sales		Per Cent of Sales
Personnel				
Salary-General Coordinating	374,211	1.30%	37,560	1.14%
Salary/Wages-IT	335,226	1.16%	36,861	1.12%
Wages-Hourly Coordinating	3,671,065	12.71%	306,129	9.27%
Total Payroll	4,380,502	15.17%	380,550	11.52%
Employee Health Benefits	1,437,218	4.98%	138,497	4.19%
Employee Pension Benefits	534,912	1.85%	59,435	1.80%
Employee Benefits-Other	86,549	.30%	(1,304)	(.04%)
Vacation, Health & Personal Days Accrued	0	.00%	0	.00%
Total Compensation Package	6,439,181	22.29%	577,178	17.48%
Payroll Taxes	353,693	1.22%	29,849	.90%
Workers Comp. Insurance Expense-Staff	28,168	.10%	6,454	.20%
EAP and/or Training Fees	14,734	.05%	75	.00%
Payroll Preparation Expense	62,897	.22%	4,230	.13%
Pension/401k Administration Expense	11,202	.04%	1,031	.03%
Consultant Fees	3,161	.01%	0	.00%
Total Personnel	6,913,035	23.93%	618,818	18.74%
Occupancy				
Electric	105,001	.36%	12,552	.38%
Gas	22,747	.08%	2,161	.07%
Insurance	184,203	.64%	18,558	.56%
Taxes - Real Estate	109,800	.38%	10,527	.32%
Taxes - Water & Sewer	6,379	.02%	700	.02%
Exterminator	1,636	.01%	0	.00%
Subtotal	429,766	1.49%	44,498	1.35%
Deprec. - Building	124,062	.43%	13,781	.42%
Total - Occupancy	553,828	1.92%	58,279	1.76%
Store				
Store Supplies	40,792	.14%	3,429	.10%
Recycling and Garbage Removal	20,490	.07%	1,937	.06%
Cash Short or (Over)	946	.00%	(115)	(.00%)
Svc Cntrct Exp. & Rpr.-Stre Equip.	141,143	.49%	59,347	1.80%
Subtotal	203,371	.70%	64,598	1.96%
Depreciation - Fixtures & Equip.	39,329	.14%	2,591	.08%
Total Store	242,700	.84%	67,190	2.03%
Office				
Printing & Copying	13,005	.05%	413	.01%
Office Supplies	33,169	.11%	(3,489)	(.11%)
Telecommunications	23,274	.08%	2,749	.08%
Postage	13,572	.05%	145	.00%
Professional Fees	0	.00%	0	.00%
Svc Cntrct Exp. & Rpr.-Ofc. Equip.	63,493	.22%	6,388	.19%
Subtotal	146,512	.51%	6,207	.19%
Depreciation - Furn. & Equip.	16,768	.06%	1,483	.04%
Total Office	163,280	.57%	7,690	.23%

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SCHEDULES OF OPERATING EXPENSES (cont'd)	36 weeks to	10/10/21 Per Cent of Sales	4 Week thru	10/10/21 Per Cent of Sales
Other				
Repairs, Tools, Maintenance	26,475	.09%	2,788	.08%
Advertising and Promotion Expense	0	.00%	0	.00%
Meeting Room Expense	3,557	.01%	0	.00%
Miscellaneous Expense	9,270	.03%	43	.00%
Gazette Ad Income	0		0	.00%
Less: Printing & Delivery	779		0	.00%
National Co-op Grocers Member Fees	15,000	.05%		.00%
Childcare Expense	0	.00%	0	.00%
Audit Expense/Tax Preparation	57,900	.20%	0	.00%
Bank Charges	5,093	.02%	879	.03%
Electronic Payment Service Charges	92,205	.32%	12,055	.36%
Workers Compensation Insurance-Members	(15,462)	(.05%)	1,659	.05%
Legal Fees	5,550	.02%	210	.01%
Total Other	200,366	.69%	17,635	.53%
Total Expenses	8,073,210	27.95%	769,611	23.30%

SALES AND MEMBERSHIP AVERAGES

Sales Per Week:	36 weeks to	10/10/21	4 Week thru	10/10/21
Average	\$802,367		2,917	
Increase or (Decrease) in Sales Per Week	(\$34,406)	-4.11%	3,655	.11%

Due to changes in Coop operations since March 23, 2020, we will not provide numbers and statistics in this section until such time that we can ascertain the accuracy of the number of members.

INCOME STATEMENT	36 weeks to	10/10/21 Per Cent of Sales	36 weeks to	10/13/19 Per Cent of Sales
Net Sales	28,885,210	100.00%	39,589,939	100.00%
Cost of Goods Sold				
Inventory At Beginning	630,935		698,341	
Net Purchases	23,160,484		32,829,066	
Total Available for Sale	23,791,419		33,527,407	
Less: Inventory At End	693,449		836,446	
Cost of Goods Sold	23,097,970	79.96%	32,690,961	82.57%
Gross Margin	5,787,240	20.04%	6,898,978	17.43%
Expenses				
Expenses Except Depreciation	7,893,050	27.33%	6,669,704	16.85%
Depreciation	180,159	.62%	165,317	.42%
Total Expenses (Schedule)	8,073,210	27.95%	6,835,020	17.26%
Operating Income (Loss)	(2,285,970)	(7.91%)	63,958	.16%
Other Income				
Membership Fees	6,625	.02%	34,405	.09%
Events & Gifts	0	.00%	1,283	.00%
Cash Discounts & Rebates	8,865	.03%	25,499	.06%
Other Discounts	0	.00%	10,203	.03%
Patronage Refund Income	13,294	.05%	55,993	.14%
Income Tax Refund	0	.00%	0	.00%
Other Income (incl SBA PPP Loan Forgiveness)	2,200,738	7.62%	20,182	.05%
Total Other Income	2,229,522	7.72%	147,565	.37%
Income Before Interest & Taxes	(56,448)	(.20%)	211,524	.53%
Interest Expense-Loans	0	.00%		
Interest Expense-Other	0	.00%	(218)	(.00%)
Interest Income	12,245	.04%	35,751	.09%
Net interest	12,245	.04%	35,532	.09%
Income (Loss) Before Income Taxes	(44,204)	(.15%)	247,056	.62%
Provision for Taxes	TBD		TBD	
Net Income (Loss)	TBD		TBD	
Other Comprehensive Income-pension Plan Related	TBD		TBD	
Total Comprehensive Income (Loss)	TBD		TBD	

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Park Slope Food Coop

Financial Statement

SCHEDULES OF OPERATING EXPENSES

	36 weeks to	10/10/21	36 weeks to	10/13/19
		Per Cent of Sales		Per Cent of Sales
Personnel				
Salary-General Coordinating	374,211	1.30%	385,608	.97%
Salary/Wages-IT	335,226	1.16%	326,202	.82%
Wages-Hourly Coordinating	3,671,065	12.71%	2,686,310	6.79%
Total Payroll	4,380,502	15.17%	3,398,120	8.58%
Employee Health Benefits	1,437,218	4.98%	1,071,579	2.71%
Employee Pension Benefits	534,912	1.85%	437,658	1.11%
Employee Benefits-Other	86,549	.30%	45,719	.12%
Vacation, Health & Personal Days Accrued	0	.00%	0	.00%
Total Compensation Package	6,439,181	22.29%	4,953,076	12.51%
Payroll Taxes	353,693	1.22%	271,870	.69%
Workers Comp. Insurance Expense-Staff	28,168	.10%	45,264	.11%
EAP and/or Training Fees	14,734	.05%	11,457	.03%
Payroll Preparation Expense	62,897	.22%	17,390	.04%
Pension/401k Administration Expense	11,202	.04%	3,400	.01%
Consultant Fees	3,161	.01%	14,070	.04%
Total Personnel	6,913,035	23.93%	5,316,527	13.43%
Occupancy				
Electric	105,001	.36%	118,384	.30%
Gas	22,747	.08%	21,205	.05%
Insurance	184,203	.64%	164,667	.42%
Taxes - Real Estate	109,800	.38%	100,557	.25%
Taxes - Water & Sewer	6,379	.02%	6,380	.02%
Exterminator	1,636	.01%	5,920	.01%
Subtotal	429,766	1.49%	417,113	1.05%
Deprec. - Building	124,062	.43%	105,841	.27%
Total - Occupancy	553,828	1.92%	522,953	1.32%
Store				
Store Supplies	40,792	.14%	60,908	.15%
Recycling and Garbage Removal	20,490	.07%	24,823	.06%
Cash Short or (Over)	946	.00%	543	.00%
Svc Cntrct Exp. & Rpr.-Stre Equip.	141,143	.49%	141,409	.36%
Subtotal	203,371	.70%	227,682	.58%
Depreciation - Fixtures & Equip.	39,329	.14%	50,213	.13%
Total Store	242,700	.84%	277,895	.70%
Office				
Printing & Copying	13,005	.05%	19,681	.05%
Office Supplies	33,169	.11%	41,481	.10%
Telecommunications	23,274	.08%	27,641	.07%
Postage	13,572	.05%	21,076	.05%
Professional Fees	0	.00%	0	.00%
Svc Cntrct Exp. & Rpr.-Ofc. Equip.	63,493	.22%	75,565	.19%
Subtotal	146,512	.51%	185,445	.47%
Depreciation - Furn. & Equip.	16,768	.06%	9,263	.02%
Total Office	163,280	.57%	194,708	.49%

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Park Slope Food Coop

Financial Statement

SCHEDULES OF OPERATING EXPENSES (cont'd)	36 weeks to	10/10/21 Per Cent of Sales	36 weeks to	10/13/19 Per Cent of Sales
Other				
Repairs, Tools, Maintenance	26,475	.09%	51,302	.13%
Advertising and Promotion Expense	0	.00%	5,413	.01%
Meeting Room Expense	3,557	.01%	5,352	.01%
Miscellaneous Expense	9,270	.03%	21,908	.06%
Gazette Ad Income	0		(2,750)	
Less: Printing & Delivery	779	.00%	17,100	.04%
National Co-op Grocers Member Fees	15,000	.05%	22,500	.06%
Childcare Expense	0	.00%	1,632	.00%
Audit Expense/Tax Preparation	57,900	.20%	50,000	.13%
Bank Charges	5,093	.02%	7,128	.02%
Electronic Payment Service Charges	92,205	.32%	189,607	.48%
Workers Compensation Insurance-Members	(15,462)	(.05%)	106,762	.27%
Legal Fees	5,550	.02%	46,983	.12%
Total Other	200,366	.69%	522,936	1.32%
Total Expenses	8,073,210	27.95%	6,835,020	17.26%

SALES AND MEMBERSHIP AVERAGES

Sales Per Week:	36 weeks to	10/10/21	36 weeks to	10/13/19
Average	\$802,367		\$1,099,721	
Increase or (Decrease) in Sales Per Week	(\$34,406)	-4.11%	\$21,136	1.96%

Due to changes in Coop operations since March 23, 2020, we will not provide numbers and statistics in this section until such time that we can ascertain the accuracy of the number of members.

Park Slope Food Coop

Financial Statement

	36 weeks to 10/10/21			36 weeks to 10/13/19		
BALANCE SHEETS						
ASSETS						
Current Assets						
Cash (Schedule)		2,211,884			3,273,234	
Inventory		693,449			836,446	
Prepaid Expenses (Schedule)		289,968			356,622	
Other Current Assets	FOOTNOTE C	3,051,896	6,247,197		11,325	4,477,628
		Accum.		Accum.		
Fixed Assets						
	Gross	Deprec.	Net	Gross	Deprec.	Net
Land	165,000		165,000	165,000		165,000
Building	6,079,884	3,000,237	3,079,646	5,071,853	2,648,852	2,423,000
Office Equipment	459,889	422,795	37,094	395,676	379,769	15,907
Store Equipment	2,128,895	2,091,368	37,528	2,103,293	1,967,875	135,417
Leased Equipment	30,150	5,891	24,259	15,988	508	15,480
Deposit on purch of FA	0		0	863,441		863,441
	8,863,818	5,520,291	3,343,527	8,615,250	4,997,005	3,618,245
Other Assets						
Invest. in Other Cooperative Associations (Sched.)		488,198			304,750	
Security Deposit (NCG Joint Liability)		219,934			85,171	
Deferred Income Tax Asset		1,534,507	2,242,639		578,842	968,763
Total Assets			11,833,363			9,064,637
LIABILITIES & MEMBERS EQUITY						
Current Liabilities						
Accounts Payable		1,536,436			1,808,683	
Accrued Vacation, Health & Personal Days		498,539			426,417	
Accrued Miscellaneous Expense		227,420			221,242	
Donations Payable: Fair Food Program		4,555				
Taxes Payable		22,994			37,272	
Net Income Tax Liabilities		(216,723)			0	
Current Obligations Payable Under Capital Leases		2,356	2,075,578		1,865	2,495,479
Long Term Liabilities						
Non-Current Oblig. Payable Under Capital Leases		23,936			12,943	
Bank Loans Payable		1,677,345				
Pension Plan Liability		2,886,120	4,587,402		1,861,812	1,874,755
Total Liabilities			6,662,980			4,370,233
Members' Investment & Members' Equity						
Members' Investment		3,853,373			3,145,015	
Paid-in Capital		10,566			10,566	
Additional Paid-in Capital		77,957			38,498	
Accumulated other comprehensive income		(481,159)			(272,265)	
Retained Earnings		1,709,645	5,170,383		1,772,589	4,694,403
Total Liabilities & Members Equity			11,833,363			9,064,637
Cash			\$2,211,884			\$3,273,234
Less: Accounts Payable (money owed to suppliers)			1,536,436			1,808,683
			\$675,447			\$1,464,552

Footnote C) The other current assets line is 98% comprised of the total of Employee Retention Credits (ERCs) owed to us by the IRS. This total includes the ERCs of \$850,000 owed to us from the previous fiscal year as well as the 3 ERCs owed to us for the current year. The grand total of tax credits we expect payment for is more than \$3,000,000.

Park Slope Food Coop

Financial Statement

BALANCE SHEET SCHEDULES

36 weeks to 10/10/21

36 weeks to 10/13/19

Cash

Citibank Checking	0		0	
Sterling Checking	284,388		264,290	
Sterling Money Market Accounts	463,539		1,274,310	
Sterling FSA	46,289		49,808	
National Cooperative Savings Bank CDs/Money Market	876,777		1,167,285	
Spring Bank Money Market/Savings	279,705		269,499	
Peoples Alliance Federal Credit Union CD	261,184	2,211,884	248,043	3,273,234

Prepaid Expenses

Miscellaneous	0		64,232	
Service Contract-Office Equipment	23,282		27,350	
Service Contract-Store Equipment	18,950		18,906	
Workers Compensation Insurance	97,235		37,163	
Childcare Insurance	0		652	
Fire and Liability Insurance	46,608		49,732	
Fidelity Bond-Pension/401k	85		792	
Directors and Officers Liability Insurance	3,803		2,121	
Meeting Room Expense	0		951	
CBD Products Insurance	0		1,714	
Real Estate Taxes	100,006		34,309	
Net Tax Asset	0	289,968	118,699	356,622

Investment in Cooperative Suppliers

Patronage Dividends-National Co+op Grocers	317,506		151,259	
Patronage Refund-Frontier	80,581		66,781	
Patronage Refund-Fedco Seeds	611		611	
Equity-Frontier Cooperative Herbs	3,734		3,734	
Equity-National Coop. Bank-Class C Stock	28,412		28,412	
Equity-National Co+op Grocers (Member Equity)	56,855		53,454	
Equity-National Co+op Grocers (Voting Stock)	500	488,198	500	304,750

36 weeks to 10/10/21

36 weeks to 10/13/19

Inventory Turnover

50 x

62 x

Park Slope Food Coop

Financial Statement

STATEMENT OF CASH FLOWS

	<u>36 weeks to 10/10/21</u>	<u>36 weeks to 10/13/19</u>
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS, FISCAL YEAR TO DATE:		
Cash flows from operating activities:		
Net income (loss) before income taxes	(44,204)	247,056
Adjustments to reconcile results of operations to net cash effect of operating activities:		
Depreciation	180,159	165,317
Deferred income taxes	0	0
Excess of pension expense over cash contributions	333,179	187,658
Net change in asset and liability accounts:		
Inventories	(62,514)	(138,105)
Prepaid Expenses	(115,646)	(92,740)
Other current assets	(1,957,115)	(4,165)
Accounts payable	194,729	(181,352)
Other current liabilities	(191,239)	9,333
Total adjustments	<u>(1,618,447)</u>	<u>(54,055)</u>
Net cash provided by (used for) operating activities	<u>(1,662,651)</u>	<u>193,002</u>
Cash flows from investing activities:		
Acquisition of property and equipment, net	(33,279)	(211,404)
Investment in other cooperative associations	(9,306)	(53,214)
Security Deposit	(84,781)	(650)
Net cash provided by (used for) investing activities	<u>(127,365)</u>	<u>(265,268)</u>
Cash flows from financing activities:		
Repayment of capital lease obligations		(1,482)
Bank Loans Payable	1,677,345	0
Net proceeds from member investments	(133,484)	33,412
Capital contributions	34,975	1,915
Net cash provided by (used for) financing activities	<u>1,578,835</u>	<u>33,845</u>
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	<u>(211,181)</u>	<u>(38,422)</u>
Cash and cash equivalents - beginning of year	<u>2,423,064</u>	<u>3,311,656</u>
Cash and cash equivalents - end of period	<u>2,211,884</u>	<u>3,273,234</u>

INCOME STATEMENT	36 weeks to	10/10/21 Per Cent of Sales	32 weeks to	9/12/21 Per Cent of Sales
Net Sales	28,885,210	100.00%	25,582,402	100.00%
Cost of Goods Sold				
Inventory At Beginning	630,935		630,935	
Net Purchases	23,160,484		20,407,860	
Total Available for Sale	23,791,419		21,038,795	
Less: Inventory At End	693,449		630,703	
Cost of Goods Sold	23,097,970	79.96%	20,408,092	79.77%
Gross Margin	5,787,240	20.04%	5,174,310	20.23%
Expenses				
Expenses Except Depreciation	7,893,050	27.33%	7,141,294	27.91%
Depreciation	180,159	.62%	162,304	.63%
Total Expenses (Schedule)	8,073,210	27.95%	7,303,598	28.55%
Operating Income (Loss)	(2,285,970)	(7.91%)	(2,129,289)	(8.32%)
Other Income				
Membership Fees	6,625	.02%	5,625	.02%
Events & Gifts	0	.00%	0	.00%
Cash Discounts & Rebates	8,865	.03%	8,865	.03%
Other Discounts	0	.00%	0	.00%
Patronage Refund Income	13,294	.05%	13,294	.05%
Income Tax Refund	0	.00%	0	.00%
Other Income (incl SBA PPP Loan Forgiveness) FOOTNOTE A	2,200,738	7.62%	4,914	.02%
Total Other Income	2,229,522	7.72%	32,697	.13%
Income Before Interest & Taxes	(56,448)	(.20%)	(2,096,591)	(8.20%)
Interest Expense-Loans	0	.00%	0	.00%
Interest Expense-Other	0	.00%	0	.00%
Interest Income	12,245	.04%	11,622	.05%
Net interest	12,245	.04%	11,622	.05%
Income (Loss) Before Income Taxes FOOTNOTE B	(44,204)	(.15%)	(2,084,970)	(8.15%)
Provision for Taxes	TBD		TBD	
Net Income (Loss)	TBD		TBD	
Other Comprehensive Income-pension Plan Related	TBD		TBD	
Total Comprehensive Income (Loss)	TBD		TBD	

Footnote A) This line is comprised 98% of money that is owed to us by the IRS for Employee Retention Credits (ERCs) for calendar quarters 1,2, and 3 of 2021. For the entire amount owed to us see the balance sheet.

Footnote B) This bottom line loss of (44,000 dollars) would be (2,240,000 dollars) if we had not declared as income the \$2,196,000 owed to us by the IRS for the 3 calendar quarters of 2021. The (2,240,000) indicates new bottom line losses of \$155,000 in the 4 weeks ending 10/10/2021. Extrapolated out to 52 weeks this rate of loss is (\$2,000,000). Please note that the loss of cash is lower than the bottom line loss because we use no cash for depreciation expense and this year we paid the pension plan significantly less than the amount we are required to list as an expense.

Park Slope Food Coop

Financial Statement

SCHEDULES OF OPERATING EXPENSES

	36 weeks to	10/10/21	32 weeks to	9/12/21
		Per Cent of Sales		Per Cent of Sales
Personnel				
Salary-General Coordinating	374,211	1.30%	336,651	1.32%
Salary/Wages-IT	335,226	1.16%	298,365	1.17%
Wages-Hourly Coordinating	3,671,065	12.71%	3,364,936	13.15%
Total Payroll	4,380,502	15.17%	3,999,952	15.64%
Employee Health Benefits	1,437,218	4.98%	1,298,722	5.08%
Employee Pension Benefits	534,912	1.85%	475,477	1.86%
Employee Benefits-Other	86,549	.30%	87,852	.34%
Vacation, Health & Personal Days Accrued	0	.00%	0	.00%
Total Compensation Package	6,439,181	22.29%	5,862,003	22.91%
Payroll Taxes	353,693	1.22%	323,844	1.27%
Workers Comp.Insurance Expense-Staff	28,168	.10%	21,714	.08%
EAP and/or Training Fees	14,734	.05%	14,659	.06%
Payroll Preparation Expense	62,897	.22%	58,667	.23%
Pension/401k Administration Expense	11,202	.04%	10,170	.04%
Consultant Fees	3,161	.01%	3,161	.01%
Total Personnel	6,913,035	23.93%	6,294,217	24.60%
Occupancy				
Electric	105,001	.36%	92,449	.36%
Gas	22,747	.08%	20,587	.08%
Insurance	184,203	.64%	165,645	.65%
Taxes - Real Estate	109,800	.38%	99,273	.39%
Taxes - Water & Sewer	6,379	.02%	5,679	.02%
Exterminator	1,636	.01%	1,636	.01%
Subtotal	429,766	1.49%	385,268	1.51%
Deprec. - Building	124,062	.43%	110,281	.43%
Total - Occupancy	553,828	1.92%	495,549	1.94%
Store				
Store Supplies	40,792	.14%	37,363	.15%
Recycling and Garbage Removal	20,490	.07%	18,553	.07%
Cash Short or (Over)	946	.00%	1,061	.00%
Svc Cntrct Exp. & Rpr.-Stre Equip.	141,143	.49%	81,796	.32%
Subtotal	203,371	.70%	138,772	.54%
Depreciation - Fixtures & Equip.	39,329	.14%	36,738	.14%
Total Store	242,700	.84%	175,510	.69%
Office				
Printing & Copying	13,005	.05%	12,591	.05%
Office Supplies	33,169	.11%	36,658	.14%
Telecommunications	23,274	.08%	20,525	.08%
Postage	13,572	.05%	13,426	.05%
Professional Fees	0	.00%	0	.00%
Svc Cntrct Exp. & Rpr.-Ofc. Equip.	63,493	.22%	57,104	.22%
Subtotal	146,512	.51%	140,305	.55%
Depreciation - Furn. & Equip.	16,768	.06%	15,285	.06%
Total Office	163,280	.57%	155,590	.61%

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SCHEDULES OF OPERATING EXPENSES (cont'd)	36 weeks to	10/10/21	32 weeks to	9/12/21
		Per Cent of Sales		Per Cent of Sales
Other				
Repairs, Tools, Maintenance	26,475	.09%	23,687	.09%
Advertising and Promotion Expense	0	.00%	0	.00%
Meeting Room Expense	3,557	.01%	3,557	.01%
Miscellaneous Expense	9,270	.03%	9,227	.04%
Gazette Ad Income	0		0	
Less: Printing & Delivery	779		779	
National Co-op Grocers Member Fees	15,000	.05%	15,000	.06%
Childcare Expense	0	.00%	0	.00%
Audit Expense/Tax Preparation	57,900	.20%	57,900	.23%
Bank Charges	5,093	.02%	4,214	.02%
Electronic Payment Service Charges	92,205	.32%	80,150	.31%
Workers Compensation Insurance-Members	(15,462)	(.05%)	(17,121)	(.07%)
Legal Fees	5,550	.02%	5,340	.02%
Total Other	200,366	.69%	182,731	.71%
Total Expenses	8,073,210	27.95%	7,303,598	28.55%

SALES AND MEMBERSHIP AVERAGES

Sales Per Week:	36 weeks to	10/10/21	32 weeks to	9/12/21
Average	\$802,367		\$799,450	
Increase or (Decrease) in Sales Per Week	(\$34,406)	-4.11%	(\$38,061)	-4.54%

Due to changes in Coop operations since March 23, 2020, we will not provide numbers and statistics in this section until such time that we can ascertain the accuracy of the number of members.

Park Slope Food Coop

Financial Statement

	36 weeks to 10/10/21			32 weeks to 9/12/21		
BALANCE SHEETS						
ASSETS						
Current Assets						
Cash (Schedule)		2,211,884			2,195,466	
Inventory		693,449			630,703	
Prepaid Expenses (Schedule)		289,968			303,796	
Other Current Assets	FOOTNOTE C	3,051,896	6,247,197		856,841	3,986,806
		Accum.			Accum.	
Fixed Assets	Gross	Deprec.	Net	Gross	Deprec.	Net
Land	165,000		165,000	165,000		165,000
Building	6,079,884	3,000,237	3,079,646	6,057,384	2,986,457	3,070,927
Office Equipment	459,889	422,795	37,094	459,889	421,754	38,135
Store Equipment	2,128,895	2,091,368	37,528	2,128,895	2,088,776	40,119
Leased Equipment	30,150	5,891	24,259	30,150	5,450	24,701
Deposit on purch of FA	0		0	10,000		10,000
	8,863,818	5,520,291	3,343,527	8,851,318	5,502,436	3,348,882
Other Assets						
Invest. in Other Cooperative Associations (Sched.)		488,198			488,198	
Security Deposit (NCG Joint Liability)		219,934			219,934	
Deferred Income Tax Asset		1,534,507	2,242,639		1,534,507	2,242,639
Total Assets			11,833,363			9,578,326
LIABILITIES & MEMBERS EQUITY						
Current Liabilities						
Accounts Payable		1,536,436			1,388,834	
Accrued Vacation, Health & Personal Days		498,539			498,539	
Accrued Miscellaneous Expense		227,420			212,764	
Donations Payable: Fair Food Program		4,555			4,555	
Taxes Payable		22,994			25,384	
Net Income Tax Liabilities		(216,723)			(216,723)	
Current Obligations Payable Under Capital Leases		2,356	2,075,578		2,651	1,916,004
Long Term Liabilities						
Non-Current Oblig. Payable Under Capital Leases		23,936			23,936	
Bank Loans Payable		1,677,345			1,677,345	
Pension Plan Liability		2,886,120	4,587,402		2,826,686	4,527,967
Total Liabilities			6,662,980			6,443,971
Members' Investment & Members' Equity						
Members' Investment		3,853,373			3,860,319	
Paid-in Capital		10,566			10,566	
Additional Paid-in Capital		77,957			75,750	
Accumulated other comprehensive income		(481,159)			(481,159)	
Retained Earnings		1,709,645	5,170,383		(331,120)	3,134,355
Total Liabilities & Members Equity			11,833,363			9,578,326
Cash			\$2,211,884			\$2,195,466
Less: Accounts Payable (money owed to suppliers)			1,536,436			1,388,834
			\$675,447			\$806,632

Footnote C) The other current assets line is 98% comprised of the total of Employee Retention Credits (ERCs) owed to us by the IRS. This total includes the ERCs of \$850,000 owed to us from the previous fiscal year as well as the 3 ERCs owed to us for the current year. The grand total of tax credits we expect payment for is more than \$3,000,000.

Park Slope Food Coop

Financial Statement

BALANCE SHEET SCHEDULES

36 weeks to 10/10/21

32 weeks to 9/12/21

Cash

Citibank Checking	0		0	
Sterling Checking	284,388		266,199	
Sterling Money Market Accounts	463,539		462,899	
Sterling FSA	46,289		49,215	
National Cooperative Savings Bank CDs/Money Market	876,777		876,561	
Spring Bank Money Market/Savings	279,705		279,593	
Peoples Alliance Federal Credit Union CD	261,184	2,211,884	260,998	2,195,466

Prepaid Expenses

Miscellaneous	0		0	
Service Contract-Office Equipment	23,282		24,661	
Service Contract-Store Equipment	18,950		15,990	
Workers Compensation Insurance	97,235		105,348	
Childcare Insurance	0		0	
Fire and Liability Insurance	46,608		42,400	
Fidelity Bond-Pension/401k	85		112	
Directors and Officers Liability Insurance	3,803		4,754	
Meeting Room Expense	0		0	
CBD Products Insurance	0		0	
Real Estate Taxes	100,006		110,533	
Net Tax Asset	0	289,968	0	303,796

Investment in Cooperative Suppliers

Patronage Dividends-National Co+op Grocers	317,506		317,506	
Patronage Refund-Frontier	80,581		80,581	
Patronage Refund-Fedco Seeds	611		611	
Equity-Frontier Cooperative Herbs	3,734		3,734	
Equity-National Coop. Bank-Class C Stock	28,412		28,412	
Equity-National Co+op Grocers (Member Equity)	56,855		56,855	
Equity-National Co+op Grocers (Voting Stock)	500	488,198	500	488,198

36 weeks to 10/10/21

32 weeks to 9/12/21

Inventory Turnover

50 x

53 x

Park Slope Food Coop

Financial Statement

STATEMENT OF CASH FLOWS

	<u>36 weeks to 10/10/21</u>	<u>32 weeks to 9/12/21</u>
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS, FISCAL YEAR TO DATE:		
Cash flows from operating activities:		
Net income (loss) before income taxes	(44,204)	(2,084,970)
Adjustments to reconcile results of operations to net cash effect of operating activities:		
Depreciation	180,159	162,304
Deferred income taxes	0	0
Excess of pension expense over cash contributions	333,179	273,744
Net change in asset and liability accounts:		
Inventories	(62,514)	232
Prepaid Expenses	(115,646)	(129,474)
Other current assets	(1,957,115)	237,940
Accounts payable	194,729	47,126
Other current liabilities	(191,239)	(203,210)
Total adjustments	<u>(1,618,447)</u>	<u>388,663</u>
Net cash provided by (used for) operating activities	<u>(1,662,651)</u>	<u>(1,696,307)</u>
Cash flows from investing activities:		
Acquisition of property and equipment, net	(33,279)	(20,779)
Investment in other cooperative associations	(9,306)	(9,306)
Security Deposit	(84,781)	(84,781)
Net cash provided by (used for) investing activities	<u>(127,365)</u>	<u>(114,865)</u>
Cash flows from financing activities:		
Repayment of capital lease obligations		
Bank Loans Payable	1,677,345	1,677,345
Net proceeds from member investments	(133,484)	(126,538)
Capital contributions	34,975	32,767
Net cash provided by (used for) financing activities	<u>1,578,835</u>	<u>1,583,574</u>
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	<u>(211,181)</u>	<u>(227,598)</u>
Cash and cash equivalents - beginning of year	<u>2,423,064</u>	<u>2,423,064</u>
Cash and cash equivalents - end of period	<u>2,211,884</u>	<u>2,195,466</u>

Park Slope Food Coop

Financial Statement

INCOME STATEMENT

	36 weeks to	10/10/21 Per Cent of Sales	36 weeks to	10/11/20 Per Cent of Sales
Net Sales	28,885,210	100.00%	30,123,835	100.00%
Cost of Goods Sold				
Inventory At Beginning	630,935		712,728	
Net Purchases	23,160,484		24,992,122	
Total Available for Sale	23,791,419		25,704,850	
Less: Inventory At End	693,449		834,249	
Cost of Goods Sold	23,097,970	79.96%	24,870,601	82.56%
Gross Margin	5,787,240	20.04%	5,253,234	17.44%
Expenses				
Expenses Except Depreciation	7,893,050	27.33%	7,486,552	24.85%
Depreciation	180,159	.62%	184,749	.61%
Total Expenses (Schedule)	8,073,210	27.95%	7,671,301	25.47%
Operating Income (Loss)	(2,285,970)	(7.91%)	(2,418,066)	(8.03%)
Other Income				
Membership Fees	6,625	.02%	6,910	.02%
Events & Gifts	0	.00%	3,249	.01%
Cash Discounts & Rebates	8,865	.03%	12,184	.04%
Other Discounts	0	.00%	0	.00%
Patronage Refund Income	13,294	.05%	6,421	.02%
Income Tax Refund	0	.00%	0	.00%
Other Income	2,200,738	7.62%	7,884	.03%
Total Other Income	2,229,522	7.72%	36,648	.12%
Income Before Interest & Taxes	(56,448)	(.20%)	(2,381,419)	(7.91%)
Interest Expense-Loans	0	.00%	0	.00%
Interest Expense-Other	0	.00%	0	.00%
Interest Income	12,245	.04%	43,397	.14%
Net interest	12,245	.04%	43,397	.15%
Income (Loss) Before Income Taxes	(44,204)	(.15%)	(2,338,022)	(7.76%)
Provision for Taxes	TBD		TBD	
Net Income (Loss)	TBD		TBD	
Other Comprehensive Income-pension Plan Related	TBD		TBD	
Total Comprehensive Income (Loss)	TBD		TBD	

Footnote A) This line is comprised 98% of money that is owed to us by the IRS for Employee Retention Credits (ERCs) for calendar quarters 1,2, and 3 of 2021. For the entire amount owed to us see the balance sheet.

Footnote B) This bottom line loss of (44,000 dollars) would be (2,240,000 dollars) if we had not declared as income the \$2,196,000 owed to us by the IRS for the 3 calendar quarters of 2021. The (2,240,000) indicates new bottom line losses of \$155,000 in the 4 weeks ending 10/10/2021. Extrapolated out to 52 weeks this rate of loss is (\$2,000,000). Please note that the loss of cash is lower than the bottom line loss because we use no cash for depreciation expense and this year we paid the pension plan significantly less than the amount we are required to list as an expense.

Park Slope Food Coop

Financial Statement

SCHEDULES OF OPERATING EXPENSES

	36 weeks to	10/10/21	36 weeks to	10/11/20
		Per Cent of Sales		Per Cent of Sales
Personnel				
Salary-General Coordinating	374,211	1.30%	397,359	1.32%
Salary/Wages-IT	335,226	1.16%	330,945	1.10%
Wages-Hourly Coordinating	3,671,065	12.71%	3,483,136	11.56%
Total Payroll	4,380,502	15.17%	4,211,440	13.98%
Employee Health Benefits	1,437,218	4.98%	1,182,729	3.93%
Employee Pension Benefits	534,912	1.85%	459,268	1.52%
Employee Benefits-Other	86,549	.30%	98,860	.33%
Vacation, Health & Personal Days Accrued	0	.00%	0	.00%
Total Compensation Package	6,439,181	22.29%	5,952,297	19.76%
Payroll Taxes	353,693	1.22%	274,809	.91%
Workers Comp. Insurance Expense-Staff	28,168	.10%	111,575	.37%
EAP and/or Training Fees	14,734	.05%	8,500	.03%
Payroll Preparation Expense	62,897	.22%	43,754	.15%
Pension/401k Administration Expense	11,202	.04%	4,648	.02%
Consultant Fees	3,161	.01%	25,560	.08%
Total Personnel	6,913,035	23.93%	6,421,142	21.32%
Occupancy				
Electric	105,001	.36%	95,795	.32%
Gas	22,747	.08%	21,923	.07%
Insurance	184,203	.64%	182,610	.61%
Taxes - Real Estate	109,800	.38%	112,167	.37%
Taxes - Water & Sewer	6,379	.02%	6,450	.02%
Exterminator	1,636	.01%	3,849	.01%
Subtotal	429,766	1.49%	422,795	1.40%
Deprec. - Building	124,062	.43%	123,946	.41%
Total - Occupancy	553,828	1.92%	546,741	1.81%
Store				
Store Supplies	40,792	.14%	68,609	.23%
Recycling and Garbage Removal	20,490	.07%	26,206	.09%
Cash Short or (Over)	946	.00%	1,032	.00%
Svc Cntrct Exp. & Rpr.-Stre Equip.	141,143	.49%	111,741	.37%
Subtotal	203,371	.70%	207,589	.69%
Depreciation - Fixtures & Equip.	39,329	.14%	40,965	.14%
Total Store	242,700	.84%	248,554	.83%
Office				
Printing & Copying	13,005	.05%	20,414	.07%
Office Supplies	33,169	.11%	42,774	.14%
Telecommunications	23,274	.08%	21,821	.07%
Postage	13,572	.05%	14,864	.05%
Professional Fees	0	.00%	0	.00%
Svc Cntrct Exp. & Rpr.-Ofc. Equip.	63,493	.22%	60,025	.20%
Subtotal	146,512	.51%	159,899	.53%
Depreciation - Furn. & Equip.	16,768	.06%	19,838	.07%
Total Office	163,280	.57%	179,736	.60%

continued on page 3

SCHEDULES OF OPERATING EXPENSES (cont'd)	36 weeks to		10/10/21		36 weeks to		10/11/20	
			Per Cent	of Sales			Per Cent	of Sales
Other								
Repairs, Tools, Maintenance		26,475		.09%		68,968		.23%
Advertising and Promotion Expense		0		.00%		1,086		.00%
Meeting Room Expense		3,557		.01%		360		.00%
Miscellaneous Expense		9,270		.03%		8,378		.03%
Gazette Ad Income	0				(1,140)			
Less: Printing & Delivery	779	779		.00%	9,080	7,940		.03%
National Co-op Grocers Member Fees		15,000		.05%		22,500		.07%
Childcare Expense		0		.00%		241		.00%
Audit Expense/Tax Preparation		57,900		.20%		28,225		.09%
Bank Charges		5,093		.02%		7,099		.02%
Electronic Payment Service Charges		92,205		.32%		85,821		.28%
Workers Compensation Insurance-Members		(15,462)		(.05%)		17,887		.06%
Legal Fees		5,550		.02%		26,624		.09%
Total Other		<u>200,366</u>		.69%		<u>275,127</u>		.91%
Total Expenses		<u>8,073,210</u>		27.95%		<u>7,671,301</u>		25.47%

SALES AND MEMBERSHIP AVERAGES

Sales Per Week:	36 weeks to		10/10/21		36 weeks to		10/11/20	
Average		\$802,367				\$836,773		
Increase or (Decrease) in Sales Per Week		(\$34,406)		-4.11%		(\$262,530)		-23.88%

Due to changes in Coop operations since March 23, 2020, we will not provide numbers and statistics in this section until such time that we can ascertain the accuracy of the number of members.

	36 weeks to 10/10/21			36 weeks to 10/11/20		
BALANCE SHEETS						
ASSETS						
Current Assets						
Cash (Schedule)		2,211,884			3,211,615	
Inventory		693,449			834,249	
Prepaid Expenses (Schedule)		289,968			248,038	
Other Current Assets		3,051,896	6,247,197		(2,311)	4,291,591
		Accum.			Accum.	
Fixed Assets						
	Gross	Deprec.	Net	Gross	Deprec.	Net
Land	165,000		165,000	165,000		165,000
Building	6,079,884	3,000,237	3,079,646	6,053,505	2,821,096	3,232,409
Office Equipment	459,889	422,795	37,094	459,889	402,729	57,159
Store Equipment	2,128,895	2,091,368	37,528	2,110,319	2,030,028	80,291
Leased Equipment	30,150	5,891	24,259	23,700	3,614	20,086
Deposit on purch of FA	0		0	0		0
	8,863,818	5,520,291	3,343,527	8,812,413	5,257,467	3,554,946
Other Assets						
Invest. in Other Cooperative Associations (Sched.)		488,198			385,026	
Security Deposit (NCG Joint Liability)		219,934			86,880	
Deferred Income Tax Asset		1,534,507	2,242,639		531,849	1,003,755
Total Assets			11,833,363			8,850,292
LIABILITIES & MEMBERS EQUITY						
Current Liabilities						
Accounts Payable		1,536,436			1,494,513	
Accrued Vacation, Health & Personal Days		498,539			408,985	
Accrued Miscellaneous Expense		227,420			170,307	
Donations Payable: Fair Food Program		4,555			0	
Taxes Payable		22,994			24,436	
Net Income Tax Liabilities		(216,723)			(133,884)	
Current Obligations Payable Under Capital Leases		2,356	2,075,578		702	1,965,059
Long Term Liabilities						
Non-Current Oblig. Payable Under Capital Leases		23,936			17,623	
Bank Loans Payable		1,677,345			1,454,763	
Pension Plan Liability		2,886,120	4,587,402		1,944,437	3,416,822
Total Liabilities			6,662,980			5,381,882
Members' Investment & Members' Equity						
Members' Investment		3,853,373			3,912,997	
Paid-in Capital		10,566			10,566	
Additional Paid-in Capital		77,957			41,783	
Accumulated other comprehensive income		(481,159)			(209,579)	
Retained Earnings		1,709,645	5,170,383		(287,357)	3,468,410
Total Liabilities & Members Equity			11,833,363			8,850,292
Cash						
			\$2,211,884			\$3,211,615
Less: Accounts Payable (money owed to suppliers)			1,536,436			1,494,513
			\$675,447			\$1,717,102

Footnote C The other current assets line is 98% comprised of the total of Employee Retention Credits (ERCs) owed to us by the IRS. This total includes the ERCs of \$850,000 owed to us from the previous fiscal year as well as the 3 ERCs owed to us for the current year. The grand total of tax credits we expect payment for is more than \$3,000,000.

Park Slope Food Coop

Financial Statement

BALANCE SHEET SCHEDULES

36 weeks to 10/10/21

36 weeks to 10/11/20

Cash

Citibank Checking	0		5,215	
Sterling Checking	284,388		228,632	
Sterling Money Market Accounts	463,539		266,602	
Sterling FSA	46,289		21,833	
National Cooperative Savings Bank CDs/Money Market	876,777		2,157,828	
Spring Bank Money Market/Savings	279,705		276,396	
Peoples Alliance Federal Credit Union CD	261,184	2,211,884	255,109	3,211,615

Prepaid Expenses

Miscellaneous	0		3,800	
Service Contract-Office Equipment	23,282		68,822	
Service Contract-Store Equipment	18,950		13,873	
Workers Compensation Insurance	97,235		60,722	
Childcare Insurance	0		652	
Fire and Liability Insurance	46,608		59,281	
Fidelity Bond-Pension/401k	85		438	
Directors and Officers Liability Insurance	3,803		3,462	
Meeting Room Expense	0		0	
CBD Products Insurance	0		0	
Real Estate Taxes	100,006		36,989	
Net Tax Asset	0	289,968	0	248,038

Investment in Cooperative Suppliers

Patronage Dividends-National Co+op Grocers	317,506		225,340	
Patronage Refund-Frontier	80,581		71,276	
Patronage Refund-Fedco Seeds	611		611	
Equity-Frontier Cooperative Herbs	3,734		3,734	
Equity-National Coop. Bank-Class C Stock	28,412		28,412	
Equity-National Co+op Grocers (Member Equity)	56,855		55,154	
Equity-National Co+op Grocers (Voting Stock)	500	488,198	500	385,026

36 weeks to 10/10/21

36 weeks to 10/11/20

Inventory Turnover

50 x

46 x

STATEMENT OF CASH FLOWS

36 weeks to 10/10/21

36 weeks to 10/11/20

INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS, FISCAL YEAR TO DATE:

Cash flows from operating activities:

Net income (loss) before income taxes	(44,204)	(2,338,022)
Adjustments to reconcile results of operations to net cash effect of operating activities:		
Depreciation	180,159	184,749
Deferred income taxes	0	
Excess of pension expense over cash contributions	333,179	339,268
Net change in asset and liability accounts:		
Inventories	(62,514)	(121,521)
Prepaid Expenses	(115,646)	(196,827)
Other current assets	(1,957,115)	59,335
Accounts payable	194,729	(739,862)
Other current liabilities	(191,239)	(106,954)
Total adjustments	(1,618,447)	(581,812)
Net cash provided by (used for) operating activities	(1,662,651)	(2,919,834)

Cash flows from investing activities:

Acquisition of property and equipment, net	(33,279)	(13,848)
Investment in other cooperative associations	(9,306)	(6,195)
Security Deposit	(84,781)	(1,383)
Net cash provided by (used for) investing activities	(127,365)	(21,426)

Cash flows from financing activities:

Repayment of capital lease obligations		
Bank Loans Payable	1,677,345	1,454,763
Net proceeds from member investments	(133,484)	752,474
Capital contributions	34,975	2,345
Net cash provided by (used for) financing activities	1,578,835	2,209,582

NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(211,181)	(731,678)
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Cash and cash equivalents - beginning of year	2,423,064	3,943,293
Cash and cash equivalents - end of period	2,211,884	3,211,615